

County of Jefferson

Office of the Purchasing Department
Historic Court House
195 Arsenal Street
Watertown, New York 13601-2565
Phone: 315-785-3077
Fax: 315-785-7591



Email Addresses:
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Buyers
Karin Dorr
Amanda McCracken

Director
Mark Sachetti, CPPB

Senior Account Clerk
Avis Gilmore

Account Clerk
Mary Ann Shear

NOTICE OF AWARD

January 16, 2020

Mr. Bruce Morgia
STAT Communications
121 Franklin Street
Watertown, NY 13601

BID #2019B-22a

NAME: SECURITY SYSTEMS MAINTENANCE & INSPECTION

CONTRACT PERIOD: Date of Award through 9/30/2021 w/ optional 2 year extension

Dear Mr. Morgia,

I am pleased to inform you that your Bid submitted for the solicitation referenced has been accepted based on full compliance with the specifications, terms and conditions included in the Bid.

A. The following documents are required before a Purchase Order is issued:

- ✓ Insurance Certificate - Commercial General Liability, Business Automobile Liability
- ✓ Proof of New York State Disability/Worker's Compensation
- ✓ Other: Please note that Jefferson County must be listed on your Insurance certificates as an additional insured as noted in the bid document under Insurance Requirements.

If you have any questions regarding this notice of award, please call the Jefferson County Purchasing Department.

Sincerely,

Mark Sachetti
Purchasing Director
C: Department, Auditor, Bid File. Alltech Integrations, NCC Systems

PART 1: JEFFERSON COUNTY
BUILDINGS

SECURITY SYSTEMS MAINTENANCE AND INSPECTION
BID #2019B-22a
BID TABULATION

		ALLTECH INTEGRATIONS		NCC SYSTEMS INC		STAT COMMUNICATIONS	
Service Technician Labor Rates for Repair Service Calls							
Item No.	Description	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
		Date of Award - 9/30/20	10/1/20 - 9/30/21	Date of Award - 9/30/20	10/1/20 - 9/30/21	Date of Award - 9/30/20	10/1/20 - 9/30/21
1	Labor Rates for Monday - Friday 7:30 AM to 4:00 PM	\$84.50	\$84.50	\$85.00	\$85.00	\$70.00	\$70.00
2	Labor Rates for Monday - Friday 4:01 PM to 7:29 AM	\$109.50	\$109.50	\$110.00	\$110.00	\$80.00	\$80.00
3	Labor Rates for Saturday 12:00 AM to 11:59 PM	\$114.50	\$114.50	\$135.00	\$135.00	\$80.00	\$80.00
4	Labor Rates for Sunday 12:00 AM to 11:59 PM	\$114.50	\$114.50	\$135.00	\$135.00	\$80.00	\$80.00
5	TECHNICAL SUPPORT - Technical Support should Jefferson County require the hiring of a Technician(s) to oversee a project.	\$69.50	\$69.50	\$70.00	\$70.00	\$70.00	\$70.00
		Annual Cost - Year 1 - Date of Award - 9/30/20	Annual Cost - Year 2 - 10/1/20 - 9/30/21	Annual Cost - Year 1 - Date of Award - 9/30/20	Annual Cost - Year 2 - 10/1/20 - 9/30/21	Annual Cost - Year 1 - Date of Award - 9/30/20	Annual Cost - Year 2 - 10/1/20 - 9/30/21
6	OPTIONAL: ANNUAL INSPECTION OF SYSTEM EQUIPMENT	\$84.50/HR	\$84.50/HR	\$11,000.00	\$9,000.00	NO BID	NO BID
Material Costs:							
		OPTION A	OPTION A	OPTION A	OPTION A	OPTION A	OPTION A
		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
		Date of Award - 9/30/20	10/1/20 - 9/30/21	Date of Award - 9/30/20	10/1/20 - 9/30/21	Date of Award - 9/30/20	10/1/20 - 9/30/21
7	PERCENT DISCOUNT FROM MANUFACTURER'S LIST PRICING FOR MATERIALS NEEDED TO MAINTAIN AND/OR REPAIR SECURITY SYSTEMS WITHIN THE COUNTY	10% MARK UP OR STATE CONTRACT	10% MARK UP OR STATE CONTRACT	20%	20%	25%	25%

ALL DATA IS PRELIMINARY AND DOCUMENTED AT THE TIME OF BID OPENING, SUBJECT TO ERRORS OR OMISSIONS.
THIS DATA SHOULD NOT BE INTERPRETED AS CONFIRMATION OF BID RESULTS UNLESS SIGNED BY THE JEFFERSON COUNTY PURCHASING DEPARTMENT.
THIS BID TABULATION DOES NOT IMPLY AN AWARD HAS BEEN MADE UNLESS NOTED.


PURCHASING

1/16/20
DATE

PART 1: JEFFERSON COUNTY
BUILDINGS

SECURITY SYSTEMS MAINTENANCE AND INSPECTION
BID #2019B-22a
BID TABULATION

Please specify the applicable County Facilities/Equipment your company is capable of servicing.

EQUIPMENT BRANDS AND LOCATIONS	ALLTECH INTEGRATIONS		NCC SYSTEMS INC		STAT COMMUNICATIONS	
	YES	NO	YES	NO	YES	NO
Video Surveillance Systems , Made up of Burle, Pelco, Elmo and Axis Brands. Located at Jefferson County Buildings (County Office Building, Public Safety Building, Public Health Facility, Human Services Building, Court Complex, Highway Facilities , Historic Court House and Recycling Facility)	X		X		X	
Access Control System , WIN-PAK 4.0 Honeywell / Northern Computers, Model N-1000-IV-X and NETAXS Panels and all associated access control devices and software. Main System Located at Jefferson County Office Building, 175 Arsenal St, Watertown, New York. System monitors County Office Building, Public Safety Building, Public Health Facility, Human Services Building, Court Complex, Highway Facilities and Historic Court House.	X		X		X	
Camera System , Speco Technologies, Model HT7246iHR Located at Jefferson County Public Safety Building (Jail), 753 Waterman Drive, Watertown, New York	X		X		X	
Camera System , Speco Technologies, Model HT7246iHR Located at Jefferson County Public Safety Building (Kitchen), 753 waterman Dr., Watertown, New York	X		X		X	
Video Surveillance System , Speco Technologies, Model VL648IRVF Camera, with Speco Technologies, Model DVR4TL250 DVR Located at Jefferson County Board of Elections Equipment Room, 175 Arsenal St., Watertown, New York	X		X		X	
Video Surveillance System , Speco Technologies, DVR Model SO-DVRM42 and Camera Model CVC627M Located in the Jefferson County Sheriff's Dept. Transport Van	X		X		X	

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PURCHASING

1/16/20
DATE

PART 2: WATERTOWN
INTERNATIONAL AIRPORT

SECURITY SYSTEMS MAINTENANCE AND INSPECTION
BID #2019B-22a
BID TABULATION

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		Annual Cost - Year 1 - Date of Award - 9/30/20	Annual Cost - Year 2 - 10/1/20 - 9/30/21	Annual Cost - Year 1 - Date of Award - 9/30/20	Annual Cost - Year 2 - 10/1/20 - 9/30/21	Annual Cost - Year 1 - Date of Award - 9/30/20	Annual Cost - Year 2 - 10/1/20 - 9/30/21
6	OPTIONAL: ANNUAL INSPECTION OF THE AIRPORT CARD ACCESS CONTROL AND VIDEO SURVEILLANCE SYSTEM	\$84.50/HR	\$84.50/HR	\$4,000.00	\$3,200.00	NO BID	NO BID
Material Costs:							
Item No.	Description	OPTION A	OPTION A	OPTION A	OPTION A	OPTION A	OPTION A
		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
		Date of Award - 9/30/20	10/1/20 - 9/30/21	Date of Award - 9/30/20	10/1/20 - 9/30/21	Date of Award - 9/30/20	10/1/20 - 9/30/21
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INTERNATIONAL AIRPORT

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EQUIPMENT BRANDS AND LOCATIONS	ALLTECH INTEGRATIONS		NCC SYSTEMS INC		STAT COMMUNICATIONS	
	YES	NO	YES	NO	YES	NO
Video Surveillance System , Honeywell MaxPro DVR, 64 Channel NVR, Model HNMPE64B324S, see description above	X		X		X	
Access Control System , Honeywell WIN-PAK PE Access Control Software integrated with CCTV, (35 Doors; expected to increase to 45 by 2021), see description above	X		X		X	
Security Operations Center (Airport Access/ID Media Security Office and Monitoring Room) , see description above	X		X		X	

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